

# New Enterprise Rural Electric Cooperative, Inc.

A Touchstone Energy® Cooperative 



One of 14 electric cooperatives serving Pennsylvania and New Jersey

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## BOARD OF DIRECTORS

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**Office Hours**  
Monday through Friday  
7 a.m. - 3:30 p.m.

**Emergency Outage Number**  
814-766-3221  
1-800-270-3177

## From the General Manager/CEO



# Doing the ‘Electric Shift’

By Rick L. Eichelberger

IT’S THE “Electric Shift” time again. As in past years, we are asking for your help in keeping power costs as low as possible.

Many of you are familiar with the phrase “Electric Shift.” But for those of you who aren’t, the Electric Shift is easy and, with a little practice, it will allow you to use electricity more wisely. During the hot, humid days of summer, electric use tends to run extremely high. This makes the cost of generating electricity to meet this need is also high. Our future power costs, in fact, are partially based on how much power we buy on hot, sticky weekdays between the hours of 1 and 6 p.m. This time period is referred to as the “High Five” hours.

How can you help? Here are a few steps you can take to help prevent future power costs from increasing:

- ▶ Set your air conditioners to 78 degrees or use fans instead.
- ▶ Close your curtains and blinds to keep things cooler inside your home.
- ▶ Operate washers, dryers, dishwashers, showers, and other major appliances early in the morning or late in the evening.
- ▶ Minimize the number of times you must open your refrigerator or freezer.
- ▶ Cook with an outdoor grill or a microwave oven.
- ▶ Turn off any non-essential lights.
- ▶ Run pool pumps at night.

We need the involvement of many people to control power costs. If we work together, we can make a difference.

So remember, from June 1 to Sept. 30, do the “Electric Shift” from 1 to 6 p.m. on hot, humid days. Your help is greatly appreciated. 

## Energy Efficiency Tip of the Month



### Dishwasher Efficiency Tip:

Air dry clean dishes to save energy. If your dishwasher does not have an automatic air-dry switch, turn off the dishwasher after the final rinse and prop the door open slightly so the dishes will dry faster.

Source: U.S. Dept. of Energy

## Balance Sheets

Years Ended December 31

### ASSETS

	<u>2016</u>	<u>2015</u>
<b><u>Property, Plant, And Equipment:</u></b>		
Total Property, Plant and Equipment	\$6,414,507	\$6,402,042
Less Accumulated Depreciation	4,796,778	4,623,264
<b>Net Property, Plant and Equipment</b>	<b><u>1,617,729</u></b>	<b><u>1,778,778</u></b>
<b><u>Other Assets:</u></b>		
Deferred Charges	273,870	319,515
<b><u>Current Assets:</u></b>		
Cash on Hand	1,100	1,100
Cash in Bank – Demand	424,686	578,790
Cash in Bank – Certificates of Deposit	575,000	575,000
Accounts Receivable – net of allowances for doubtful accounts of \$20,000	466,582	376,570
Investments	3,167	13,012
Inventory of Materials	236,223	231,789
Prepaid Insurance	21,286	20,244
<b>Total Current Assets</b>	<b><u>1,728,044</u></b>	<b><u>1,796,505</u></b>
<b>Total Assets</b>	<b><u>\$3,619,643</u></b>	<b><u>\$3,894,798</u></b>

### EQUITIES AND LIABILITIES

	<u>2016</u>	<u>2015</u>
<b><u>Equities</u></b>		
Membership Fees	\$14,500	\$14,450
Patronage Capital	823,891	1,001,144
Assigned Capital Credits	2,016,731	2,104,720
<b>Total Equities</b>	<b><u>2,855,122</u></b>	<b><u>3,120,314</u></b>
<b><u>Current Liabilities</u></b>		
Accounts Payable	349,111	338,951
Accrued Payroll	24,231	16,177
Customer Deposits	46,825	36,000
Accrued Taxes	8,028	7,958
Accrued Interest	1,784	1,992
Notes Payable – Current Portion	40,122	38,863
<b>Total Current Liabilities</b>	<b><u>470,101</u></b>	<b><u>439,941</u></b>
<b><u>Long-Term Liabilities</u></b>		
Notes Payable – Long Term	294,420	334,543
<b>Total Liabilities</b>	<b><u>764,521</u></b>	<b><u>774,484</u></b>
<b>Total Equities and Liabilities</b>	<b><u>\$3,619,643</u></b>	<b><u>\$3,894,798</u></b>

# Statements of Income

Years Ended December 31

	<u>2016</u>	<u>2015</u>
<b><u>Operating Revenue</u></b>		
Electric Power	\$5,745,786	\$5,813,093
Cost of Electric Power	(3,350,871)	(3,359,223)
<b>Gross Profit</b>	<b>2,394,915</b>	<b>2,453,870</b>
Other Operating Income	257,270	280,300
<b>Total Operating Revenue</b>	<b>2,652,185</b>	<b>2,734,170</b>
<b><u>Operating Expenses</u></b>		
Salaries and Wages	936,920	890,070
Advertising and Meetings	44,278	51,008
Depreciation	173,514	173,096
Director Fees and Expenses	41,907	33,406
Dues	56,864	56,585
Engineering and Mapping	135	875
Insurance	204,319	181,094
Legal and Accounting	13,625	10,885
Maintenance – Building	19,164	34,350
Maintenance – Transmission Lines	578,041	584,320
Office	168,011	158,465
Operation of Trucks	68,704	72,053
Other Miscellaneous	31,610	19,495
Pension Plan	263,986	241,262
Small Tools	30,639	26,052
Taxes – Other	7,484	8,257
Taxes – Sales Tax	0	7,053
Taxes – Payroll	70,395	70,624
Uncollectible Accounts Expense	6,396	5,311
<b>Total Operating Expenses</b>	<b>2,715,992</b>	<b>2,624,261</b>
<b>Operating (Loss)/Income</b>	<b>(63,807)</b>	<b>109,909</b>
<b><u>Non-Operating Income(Expense):</u></b>		
Gain on Sales of Fixed Asset	0	7,500
Other Expense – Interest Expense	(11,278)	(12,504)
Other Income – Interest Income	10,827	8,514
<b>Non-Operating (Loss)/Income</b>	<b>(451)</b>	<b>3,510</b>
<b>Net (Loss)/Income</b>	<b><u>\$(64,258)</u></b>	<b><u>\$113,419</u></b>

Complete financial statements audited by Fiore, Fedeli,  
Snyder and Carothers are available upon request.

## Warm weather means yard sales

AS THE weather gets warmer, more and more people will be having yard and garage sales. Remember, don't advertise your sale on utility poles. Advertisements should be done with



freestanding signs or in the newspaper, not on utility poles.

It seems everything but linemen are hanging on utility poles these days. One cooperative in Ohio even found a deer stand on one of its poles.

Posters and signs on a pole can hinder a lineman's ability to do his job. If a lineman's boot or climbing hook catches on a nail and staple, it may cause him to fall. The nails and staples could also puncture his insulated gloves, which are used to prevent electrocution. Once the gloves are damaged in any way, electrocution is possible.

Below are examples of items that SHOULD NOT be on an electric pole:

- ▶ Satellite dishes
- ▶ Birdhouses
- ▶ Flower boxes
- ▶ Basketball hoops
- ▶ Deer stands
- ▶ 911 address signs
- ▶ Signs
- ▶ Nails, staples or tacks

Should these items be found on a pole, they will be removed. The cost of removing the items will be charged to the member responsible. ☀

## Before you begin a digging project

Building a deck? Planting a tree? Installing a mailbox? Call 811 before you begin any digging project.

Underground utilities, such as buried gas, water and electric lines, can be a shovel thrust away from turning a project into a disaster.

Play it safe by dialing 811 to find out where utility lines run on your property. Your call will be routed to a local "one call" center. Tell the operator where you're planning to dig and what type of work you will be doing, and affected local utilities will be notified.

In a few days, a locator will arrive to designate the approximate location of any underground lines, pipes and cables. These areas will be marked with flags or paint so you'll know what's below. Then the safe digging can begin.

Although many homeowners tackling do-it-yourself digging projects are aware of "Call Before You Dig" services, most people don't take advantage of the service. A national survey showed that only 50 percent of homeowners called to have their lines marked before starting digging projects, according to the Common Ground Alliance (CGA), a federally mandated group of underground utility and damage prevention industry professionals. CGA data also shows an underground utility line is damaged every 6 minutes in the U.S. because someone decided to dig without first dialing 811.

Know what's below.  
Call 811 before you dig.



## Generate Safely

Safe Generator Operation

Keep this card in your home's emergency kit or with your generator.

- Never connect a standby generator into your home's electrical system. There are only two safe ways to connect a standby generator to your equipment:

**Stationary Generator:** An approved generator transfer switch, which keeps your house circuits separate from the electric co-op, should be installed by a professional.

**Portable Generator:** Plug appliances directly into the outlet provided on the generator.

- Set up and run your generator in a well-ventilated area outside the home. Make sure it's out and away from your garage, doors, windows, and vents. The carbon monoxide generated is **DEADLY**.

- Use a heavy-duty extension cord to connect electric appliances to the outlet on the generator.

- Start the generator first **BEFORE** connecting appliances.



Source: SafeElectricity.org

Developed jointly by the Energy Education Council & Rural Electricity Resource Council